## For Immediate Release

## Westchester Publishing Services

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## Westchester Publishing Services ESOP Offers Clients, Employees a Secure Future

**Danbury, Conn.**, December 8, 2014 – Westchester Publishing Services, a leading provider of quality prepress and editorial services for books and journals, today announced the completion of a transaction which transferred 100% of the company's ownership interests to an Employee Stock Ownership Plan (ESOP), effective September 19, 2014. Giving employees an ownership interest in the company is part of Westchester's strategy of maintaining steady leadership and proven processes that ensure publishing clients continue to receive the highest quality services in a volatile industry.

Westchester's 2008 purchase of Antares Publishing Services Private Limited, a Chennai, India-based production facility, was another major step to cementing the company's ability to exceed client demands for prepress and editorial services. Westchester began collaborating with Antares in 2001 and developed a successful formula based on a shared view of the importance of quality, timeliness and process efficiency. The company's expanding operations, especially in Chennai where they provide direct composition services to the marketplace, allow Westchester to invest and scale to support current and future clients, while maintaining the high standards the company is known for.

"Getting a project over the finish line into print and digital form is a critical part of the process for publishers. They need continuity they can rely on." says Westchester Publishing Services CEO, Dennis Pistone. "Having prepress, editorial, and production staff with an established quality process and the ability to focus entirely on client projects is a real asset in an industry where ownership change and internal turmoil are the norm."

Giving employees an ownership stake was a logical step for a company that depends on the expertise of its staff to deliver the quality, responsiveness, and consistency that clients expect. "Westchester already has unusually high average employee tenure for our industry. We've taken this step to accomplish an orderly transition, provide dependable service for our clients into the future, and to retain the talent that has made our company a valued resource for publishers since 1969," says Pistone.

## **About Westchester Publishing Services**

Founded in 1969, Westchester Publishing Services provides quality prepress and editorial services for the publishing industry, with a focus on the trade, academic and scholarly, professional and institutional, and STM publishing markets. With production facilities in Danbury, Connecticut and Chennai, India, Westchester consistently delivers high quality work on time and within budget. The company collaborates with publishers on over 4,000 projects annually, which places it among the largest

publishing companies in the U.S. For more information on Westchester Publishing Services, please call 203.791.0080 or visit <a href="https://www.westchesterpublishingservices.com">www.westchesterpublishingservices.com</a>.